



# ENGIE ADVANTAGE

## Energy Supply + Simple On-Bill Financing for Efficiency Projects

Improve your bottom line and exceed your sustainability goals while offsetting capital investment. ENGIE designs and applies comprehensive projects that provide robust energy savings and an attractive ROI. ENGIE's on-bill funding solutions allow energy-efficiency projects to be implemented quickly and efficiently.

With ENGIE ADVANTAGE, your organization can expect:

### **REDUCED OVERALL ENERGY SPEND**

You'll see an immediate improvement in the cost structure of your products and service to fulfill your mission.

### **LITTLE TO NO INITIAL CAPITAL EXPENDITURE REQUIRED**

ENGIE will fund the cost of the energy project, freeing up capital for you to deploy elsewhere.

### **FLEXIBLE CONTRACT TERMS OF 36 TO 84 MONTHS**

The duration can be met for cash flow requirements.

### **DEFERRAL OF PAYMENT FOR UP TO 24 MONTHS**

Your organization will benefit from cost savings immediately, even if you're currently with another electricity supplier.

### **SEAMLESS INTEGRATION WITH ENGIE ENERGY SUPPLY**

The cost of the energy-efficiency project appears as a single line item on your electricity bill.

### **NO LIEN ON NEW EQUIPMENT**

Project funding instrument typically has no balance sheet impact.

### **EQUIPMENT AND CONTRACTOR AGNOSTIC**

ENGIE does not have exclusive relationships with preferred brands or contractors. You have the freedom to choose.

If you want to learn more, contact your ENGIE representative | [engieresources.com/engieadv](https://engieresources.com/engieadv)



## REPRESENTATIVE CUSTOMER PROJECT

	Status Quo	With ENGIE ADVANTAGE	
<b>Customer Charge (\$)</b>	5.00	5.00	
<b>Energy Charge (\$)</b>	<b>27,139.40</b>	<b>22,462.59</b>	
Usage (kWh)	459,990	380,722	
Energy Rate (\$/kWh)	0.059	0.059	
<b>Demand Charge (\$)</b>	<b>6,301.23</b>	<b>5,140.41</b>	
Peak Demand (kW)	1,260	1,028	
Demand Rate (\$/kW)	5.000	5.000	
<b>Transmission &amp; Distribution Charge (\$)</b>	<b>8,739.81</b>	<b>7,233.72</b>	
Usage (kWh)	459,990	380,722	
T&D Rate (\$/kWh)	0.019	0.019	
<b>Sales Taxes (\$)</b>	<b>3,480.30</b>	<b>2,874.44</b>	
State at 6.25% (\$)	2,636.59	2,177.61	Energy Savings
Local at 2.00% (\$)	843.71	696.83	
<b>TOTAL MONTHLY BILL (\$)</b>	<b>45,665.74</b>	<b>37,716.16</b>	<b>7,949.58</b>
Additional Non-Energy Savings (\$)			762.12
ENGIE ADVANTAGE Cost (\$)			-7,488.87
<b>Net Monthly Savings (\$)</b>			<b>1,222.83</b>

## TYPICAL PROJECT SCOPE

- Building automation and controls
- Lighting retrofits and controls
- Compressed air leak detection and repair
- Pumps, fans, motors, and drives
- Heating, ventilation, and air conditioning (HVAC)
- On-site generation of electricity
- Boiler system improvements

## ANNUAL SAVINGS

First four years: **\$14,674**  
 Each year thereafter: **\$104,540**

## Program Benefits

- Seamless integration with your ENGIE energy supply contracts, eliminating risk
- Defrayal of investment expenditure
- Reduction of operating expense for immediate savings
- Flexible balance sheet treatment
- Integrated energy projects through commodity bill payment



“We, at ENGIE, are excited to be leading the zero carbon transition, and our ENGIE Advantage program is one of the solutions in our toolbox to help us and our customers achieve that goal.”

- Jay Bell, Vice President of Sales

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